Apple Inc. Education Price Quote

Customer: CROSBY INDEP SCHOOL DISTRICT
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Apple, Inc:
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12545 Riata Vista Circle
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Apple Quote: 2201755249
Quote Date: September 11, 2014
Quote Valid Until: September 19, 2014

Quote Comments:

DIR-SDD-2068

	Part Number	Details & Comments	Qty	Unit List Price	Amount Discounted	Unit Discounted Price	Extended Disc. Price
1	MD199LL/A	Apple TV	250	$99.00	$4.98	$94.02	$23,505.00
2	MD789LL/A	iPad Air Wi-Fi 32GB - Silver	250	$569.00	$28.62	$540.38	$135,095.00
3	S5193LL/A	3-Year AppleCare+ for iPad	250	$99.00	$4.98	$94.02	$23,505.00
4	Z0NZ	MacBook Air 13.3-inch 065-C2G3 1.4GHz Intel Dual-Core Core i5, Turbo Boost up to 2.7GHz 065-C19H 8GB 1600MHz LPDDR3 SDRAM 065-C19P 128GB Flash Storage 065-C1CD Backlit Keyboard (English) / User's Guide (English)	250	$1,037.00	$52.16	$984.84	$246,210.00
5	S3130LL/A	AppleCare Protection Plan - 11-inch and 13-inch MacBook	250	$183.00	$9.21	$173.79	$43,447.50

Edu List Price Total:	$496,750.00
Total Discount:	-$24,987.50
Extended Disc. Price Subtotal	$471,762.50
eWaste Fee/ Recycling Fee	0.00
Estimated Sales Tax	0.00
*Extended Discounted Total Price	$471,762.50

Standard shipping is complimentary

Completing your order is easy:

*Reference Apple Quote number 2201755249 on your Purchase Order
*Fax a copy of this quote with your Purchase Order: 800-590-0325

Apple, Inc.
12545 Riata Vista Circle
MS 198-3ED
Austin, TX 78727

THIS IS A QUOTE FOR THE SALE OF PRODUCTS OR SERVICES. YOUR USE OF THIS QUOTE IS SUBJECT TO THE FOLLOWING PROVISIONS:

A. ANY ORDER THAT YOU PLACE IN RESPONSE TO THIS QUOTE WILL BE GOVERNED BY (1) ANY CONTRACT IN EFFECT BETWEEN APPLE INC. ("APPLE") AND YOU AT THE TIME YOU PLACE THE ORDER OR (2), IF YOU DO NOT HAVE A CONTRACT IN EFFECT WITH APPLE GO HERE TO APPLY FOR A CONTRACT. http://wwss.apple.com/shorttermagreement/
B. IF YOU USE YOUR FORM OF PURCHASE ORDER TO PLACE AN ORDER IN RESPONSE TO THIS QUOTE, APPLE REJECTS ANY TERMS SET OUT ON THE PURCHASE ORDER THAT ARE INCONSISTENT WITH OR IN ADDITION TO THE TERMS OF YOUR AGREEMENT WITH APPLE.
C. YOUR ORDER MUST REFER SPECIFICALLY TO THIS QUOTE AND IS SUBJECT TO APPLE'S ACCEPTANCE.
D. UNLESS THIS QUOTE SPECIFIES OTHERWISE, IT REMAINS IN EFFECT UNTIL September 19, 2014 UNLESS APPLE WITHDRAWS IT BEFORE YOU PLACE AN ORDER. BY SENDING NOTICE OF ITS INTENTION TO WITHDRAW THE QUOTE TO YOUR ADDRESS SET OUT IN THE QUOTE. APPLE MAY MODIFY ANY PROVISION OF THIS QUOTE, OR CANCEL ANY ORDER YOU PLACE PURSUANT TO THIS QUOTE, IF THIS QUOTE CONTAINS A TYPOGRAPHIC OR OTHER ERROR.

SEA #1350287

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Standard Discounts off of Vendor's MSRP List Price

Discounts off of MSRP for Apple-Branded Products and Services	
Manufacturer/ Product Line/ Product Category/ Service Categories/ Training Categories	DIR Customer Discount % off MSRP List Price
Desktops:	
iMac	5.00%
Mac Mini	5.00%
Mac Pro	7.00%
Laptops:	
MacBook Air	5.00%
MacBook Pro	8.00%
Other Hardware:	
Printers	8.00%
Apple Branded Mac Accessories and Supplies	8.00%
iPods:	
Shuffle	3.00%
Nano	3.00%
Classic	3.00%
Touch	3.00%
Related Services:*	
1 Day Project Management Deployment**	5.00%
1 Day Architecture and Integration Services**	5.00%
1 Day Technical Assistance**	5.00%

*Factory imaging and asset tagging services will receive the same discount as the unit to which such services relate
** Services to include Installation of standard equipment and products, training, imaging and tagging of inventory

Pricing on iPad Products based on Apple Education List Price – Offers available to all DIR Customers

iPads	Apple Part Numbers	Price Point
iPad 2 Wi-Fi 16GB Black	MC769LL/A	$399.00
iPad 2 Wi-Fi 16GB White	MC979LL/A	$399.00
iPad 2 Wi-Fi + 3G 16GB Black	MC957LL/A	$529.00
iPad 2 Wi-Fi + 3G 16GB White	MC992 LL/A	$529.00
IPAD WI-FI 16GB WHITE-USA	MD513 LL/A	$479.00
IPAD WI-FI 32GB BLACK-USA	MD511 LL/A	$575.00
IPAD WI-FI 32GB WHITE-USA	MD514 LL/A	$575.00
IPAD WI-FI 64GB BLACK-USA	MD512 LL/A	$671.00
IPAD WI-FI 64GB WHITE-USA	MD515 LL/A	$671.00

As amended by Amendment Number 2

iPads	Apple Part Numbers	Price Point
IPAD WI-FI 4G 16GB BLACK-USA	MD516 LL/A	$604.00
IPAD WI-FI 4G 16GB WHITE-USA	MD519 LL/A	$604.00
IPAD WI-FI 4G 32GB BLACK-USA	MD517 LL/A	$700.00
IPAD WI-FI 4G 32GB WHITE-USA	MD520 LL/A	$700.00
IPAD WI-FI 4G 64GB BLACK-USA	MD518 LL/A	$796.00
IPAD WI-FI 4G 64GB WHITE-USA	MD521 LL/A	$796.00
iPad Smart Cover - Polyurethane - Pink		$39.00
iPad Smart Cover - Polyurethane - Blue		$39.00
iPad Smart Cover - Polyurethane - Green		$39.00
iPad Smart Cover - Polyurethane - Orange		$39.00
iPad Smart Cover - Leather - Black		$69.00
iPad Smart Cover Leather - Tan		$69.00
iPad Smart Cover Leather - Navy		$69.00
iPad Smart Cover Leather - Cream		$69.00
iPad 10W USB Power Adapter		$29.00
iPad Camera Connection Kit		$29.00
iPad Keyboard Dock		$69.00
iPad Dock connector to VGA adapter		$29.00
AppleCare + Protection Plan for iPad		$99.00

Volume Purchase Program (VPP)

Apple to provide Volume Vouchers in the following denominations that can be used to purchase apps and books in the Volume Purchase Program Education Store.

Discounts off of MSRP for Apple-Branded Products and Services	
VPP	Price Point
Volume Voucher MC758LL/A	$100
Volume Voucher MC758LL/A	$500
Volume Voucher MC758LL/A	$1,000
Volume Voucher MC758LL/A	$5,000
Volume Voucher MC758LL/A	$10,000

Additional Volume Discounts for Apple Products

Minimum additional discounts for Volume Purchases: Apple will provide the following additional minimum discounts for DIR based on the overall dollar amounts of the purchase order. Discounts are applicable to Apple branded desktops, laptops, and Mac accessories. They exclude orders for Apple-branded iPad products, Apple branded software and Apple maintenance on software. The minimum discounts are not stackable with other offers.

Order Size	Minimum Discount
$150K to $249K	Additional 4.00% discount from list price
$250K to $499K	Additional 5.00% discount from list price
$500K to $999K	Additional 6.00% discount from list price
Over $1M	Additional 7.00% discount from list price