



# CROSBY ISD BAND DEPARTMENT

*Drew Intermediate School Crosby Middle School Crosby High School*

Dear Members of the CISD School Board, Dr. Moore, Mrs. Merka,

Your Crosby High School Band is a proud member of the *Spirit of Crosby*. The band students work hard year-round to entertain at football games, win at UIL competitions and most importantly to exhibit professionalism and Cougar Pride in all that they do. We are proud to say that the Crosby Band has again become a Regional, Area and State competitor. Crosby High School is the only band program of the nine 5A bands in our Region to earn all Division 1 ratings the past three years both on the stage and marching competition!

Your Division 1 Marching Band is ready for new uniforms. First impressions are lasting impressions. We want to give our community, the band crowd and the UIL judges a look they can't resist cheering for! Our current uniforms are ten years old and have the old Penn State cougar head on both sleeves. We are ready for a fresh look that both honors our past and stamps our legacy on the future.

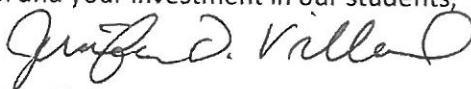
This is a ten-year investment that will make your students look more competitive and feel better. These new uniforms will be thinner and absolutely more comfortable than our current uniforms. Temperatures on the AstroTurf can reach over 120 degrees. Our current uniforms are made of felt and cotton. We have had several students pass out the past few years after halftime and parades. The new uniforms will be so much thinner, made of a breathable poly-garbardine.

In addition to being safer to wear in hot temperatures, the poly-garbardine material is machine washable. We will save money by not taking the uniforms to the expensive dry cleaners every month. In terms of style, the uniform will be designed with traditional components of a West Point military uniform. We are a proud Military Marching Band!

If new uniforms are approved, we have chosen FJM (Fred J. Miller) as the maker. These are by the far the highest quality uniforms in the United States currently on the market. They look the best, feel the best and are used by only the best programs. Nine out of the ten Area advancing bands in Texas use FJM. Their high quality materials will last the full ten years.

Thank you for your consideration and your investment in our students,

  
Kevin M. Knight  
Director of Bands

  
Jennifer D. Villarreal  
Associate Director



8765 Washington Church Rd.  
Miamisburg, Ohio 45342

Phone: 937.434.1121  
Toll Free: 800.444.3524  
Fax: 877.356.3291  
Web: www.fjminc.com

**Crosby High School  
Attn: Kevin Knight  
14703 FM 2100  
Crosby, TX 77532**

**Cesario Uniform Quote**

Uniform- \$420.00 (estimated)

Includes: Jacket, Gauntlets, Bib Pants, Hat Wrap, Shako and Plume.

Black Garment Bag w/One Color Imprint- \$10.00

Black Viper Marching Shoes- \$36.25

Pro-Tek Raincoat w/One Color Imprint- \$61.00

**Total estimated Price Per Uniform: \$527.25**

**Total estimated for 250 Uniforms (minus shipping): \$131,812.50.**

Complete quote will be times the number of uniforms ordered **PLUS** shipping. A 50% deposit or a school Purchase Order will be required for the order to be placed on the production schedule. If you have any questions, please contact me at 800.444.FLAG (3524).

Submitted by:

Mark Miller  
Executive Vice President  
Fred J. Miller Inc.

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**Vendor Name:** Fred J. Miller, Inc.  
**Address:** 8765 Washington Church Rd.  
 Miamisburg, OH 45342  
**Phone Number:** (800) 444-3524  
**Email:** mike.miller@fjminc.com  
**Website:** <http://www.fjminc.com>  
**Federal ID:** 31-0852899  
**Contact:** Terry Freeman  
**Accepts RFQs:** Yes  
**Minority Owned Vendor:** No  
**Women Owned Vendor:** No  
**Contract Name:** Uniforms & Accessories for Various Areas  
**Contract#:** 416-12  
**Effective Date:** 06/01/2013  
**Expiration Date:** 05/31/2016  
**Payment Terms:** Net 30 days  
**Delivery Days:** 100  
**Shipping Terms:** Pre-paid and added to invoice  
**Freight Terms:** FOB Destination  
**Ship Via:** Common Carrier  
**Region Served:** All Texas Regions  
**States Served:** All States  
**Quote Reference Number:** 416-12  
**Return Policy:** 15% restocking fee after 30 days for general items.

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