



Crosby Independent School District

706 Runneburg Rd. – Crosby, Texas 77532
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August 10, 2017

To: Keith Moore and Board of Trustees
From: Meredith Nelson, Purchasing Specialist

Agenda: August 21, 2017
Subject: Instructional Supplies and Equipment RFP 2017-0001

Competitive bids were solicited according to Board Policy CH for a two-year contract. Twenty-one vendors responded. Award to multiple vendors will give the district a wider range of product from which to choose on an as needed basis.

Purchases will be made from budgeted funds as needed. Of these purchases from budgeted funds, some could consist of one item or the purchase order totaling over \$10,000.00.

Price Comparisons attached.

Recommendation: Approve a two-year contract with National Educational Systems, K-Log, Inc., Quill Corporation, Crosby Office Supplies, ExploreLearning, LLC, Learning A-Z, LLC, IXL Learning, Inc., Follett School Solutions, Inc., School Outfitters, Voyager Sopris Learning, Inc., Nasco Education, S & S Worldwide, KAMICO Instructional Media, School Specialty, Music In Motion, Really Good Stuff, Lakeshore Learning Materials, ETA hand2mind, Waterford, Discount School Supply, ACE Educational Supplies.

Sincerely,

Meredith Nelson
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RFP 2017-0001 Instructional Supplies & Equipment Price Comparisons

Company	Restocking Fee	Catalog Name	Discount off Furniture & Equipment	Discount off general supplies	Discount off Shelf Price	4A	4B	4C	4D	4E	4F	4G	4H	4I	4J
National Educational Systems	20%	Early Childhood Spanish & Dual Language Resources	Call for Quote	10%		79.11	N/A	1.61	90.8	3.34	N/A	10.25 (pack of 3)	7.53	15.56	32.4
K-Log, Inc.	Vary by Migr	K-Log Catalog & Website	5%	N/A											
Quill Corporation	None	School Reference Guide www.quill.com	10 % on stock furniture	20%, also 5-25% on some cat.		99.99	29.99	1.1	59.19	3.19	10.39	3.59	No Bid	15.99	49.03 - 2/pack
Crosby Office Supplies	Not on catalog items within 15 days	General Line	30%	10-30%	10-30%	99.95	33.5	1.08	73.95	5.49	11.95	5.95	0.99 - pack of 10	13.6	54.95 - 2/pack
ExploraLearning, LLC	N/A - resources are 100% online	Reflex Math Fact Fluency 2017	n/a	0%											
		Gizmos Math & Science Simulations 2017	n/a	0%	n/a										
Learning A-Z, LLC	N/A - resources are 100% online	2017 Product Price Sheet	n/a	0%	n/a										
IXL Learning, Inc.	N/A - web-based program	2017-2018 IXL Pricing	n/a	0%	n/a										
Follett School Solutions, Inc.	Yes, for Alive Studios Products	titlewave.com	n/a	0% add'l	n/a										
School Outfitters	Varies by item and mfg.	www.schooloutfitters.com	2%	2%	2%	79.37		2.93	72.51			6.19		20.46	
Voyager Sopris Learning, Inc.	15% on returns after 30 days	Inspiring Lifelong Learners	n/a	0%	n/a										
Nasco Education	handled item-by-item	Special Education	15%	15%	15%	70.8		2.27		3.84		4.08			39.53 2-pack
		AG Sciences	10%	10%	10%										
		Art Education	20%	20%	20%										
		Science	15%	15%	15%										
		Physical Education	10%	10%	10%										
		Family & Consumer Sciences	10%	10%	10%										
		Math	15%	15%	15%										
		Early Learning	15%	15%	15%										
		Elementary Education	15%	15%	15%										
		Health Education	10%	10%	10%										
		Best of Education	15%	15%	15%										
S & S Worldwide	varies by manufacturer, up to 20%	2017 Buyers Guide	18%	18%		6.25	no bid	5.73	no bid	2.45	no bid	8.6	no bid	18.03	no bid
KAMICO Instructional Media	None	STAAR CONNECTION	0	0%	0										
School Specialty	15% after 30 days		12%	35%		25.86	34.31	1.42	33.59	3.76 - 28 oz	7.66	1.34 - pack of 10	0.61 - pack of 10	4.59	51.99 - 2/pack
Music In Motion	Only for items returned 31-60 after	2018	6% + s&h	6% + s&h	6% + s&h										
Really Good Stuff	None	Any non-expired catalog	3%	3%		43.44		1.93	67.89	3.14 - .32 oz		192	2.59	32.97 - carton of	13.58
Lakeshore Learning Materials	None	Lakeshore Early Childhood	5%	5%	5%	58.99	no bid	1.89	75.99	4.74	no bid	6.78 - 300 asst s	no bid	74.49 - box of 10	no bid
ETA hand2mind	25 % after 30 days	2017 Math, Science, STEM and Literacy Catalogs	15%	15%	15%	4.68 - pack of 8	6.25 - pack of 50	1.7		0.56 - 28oz		3.36 - pack of 50	3.36 - pack of 100		
Waterford	n/a	Waterford Curriculum Solutions May 2017	n/a	0%	n/a										
Discount School Supply	None	Discount School Supply Current Catalog	18%	18%	18%	32.79		1.22	57.39	2.66 - .32oz		.81 - pkg of 50		39.35 - set of 100	
ACE Educational Supplies	None	ACE Educational Supplies 2017	33%	33%	33%	98.75	36.78	4.48	83.54	17.95	33.23 (asst color)	9.91	2.27	14.4	79.05 (2-pack)

- 4A - Fine Line Washable Markers, Assorted Colors, Pack of 200
- 4B - Copier/Multipurpose Paper, 8 1/2 x 11, 20lb, 500/Sheets Per Ream, Case of 10 Reams
- 4C - Pencils, #2 Medium Soft Lead, Box of 12
- 4D - Kraft Paper Rolls, 36" x 1000', Yellow
- 4E - Washable Disappearing Purple Glue Sticks, .21 oz, Pack of 12
- 4F - Twin Pocket Portfolios, 8 1/2 x 11, 1" Capacity, White, Pack of 25
- 4G - Construction Paper, 9" x 12", Assorted Colors, Pack of 200
- 4H - Index Cards, Blank, 4" x 6", White, Pack of 300
- 4I - Poster Board, 22" x 28", White, Carton of 25
- 4J - Poster Size Sticky Notes